

Announcement 01/24/12

Formula Updates

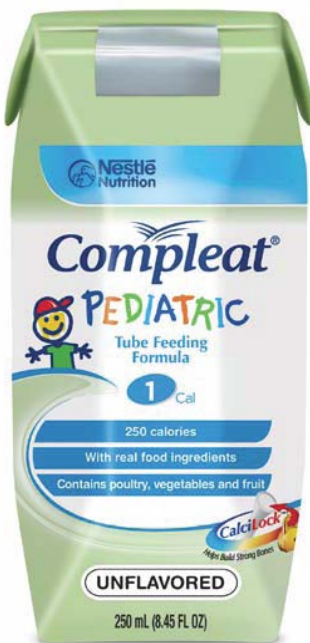
Contact: Karen Henry

Mead Johnson adding DHA & ARA to their Metabolic Product Line.

Mead Johnson announced starting in March, DHA & ARA will be added to many of their metabolic products. For full listing of products that will have the DHA & ARA added, please see first attachment below.

Nestle updating formulation, graphics, and design of some products

From April to June, Nestle's plans to reformulate some of their products to meet the new RDI requirements for certain nutrients. They are also updating the graphics and design of some products. To see complete listing of formulas undergoing these changes, please see Nestle announcement in the attachments below. Some of the products have been changed from cans to a "tetra prisma" container. Here is an example of the new container look:



To accommodate both the old cans and new "tetra prisma" containers, the formula IDs in AIM for these products will now read "containers" instead of "cans" such as in the following example:

24 CONTAINERS (250 ML EACH) READY-TO-USE COMPLEAT PEDIATRIC

There are no changes to case count or container size to products currently in AIM.

Thank you much!



Date: January 19, 2012
To: All State, Territory and Tribal WIC® Programs
Subject: Addition of DHA & ARA to Category 1 Metabolic Products

Starting in March 2012, Mead Johnson Nutrition will be adding DHA & ARA to the current formulation of Category 1 metabolic products. You can recognize the reformulated product by the “DHA & ARA” call out on the front of the label.

These items will be available to order in March, however the existing products will continue to ship until inventory is depleted.

Please make the following changes to your system effective March 1st, 2012:

If you previously ordered		...You should now order and may receive	
List No.	Description	NEW List No.	Description
406002	BCAD 1	892801	BCAD 1
007407	PHENYL-FREE® 1	892601	PHENYL-FREE® 1
019401	TYROS 1	893001	TYROS 1
099401	PFD 1	892701	PFD Toddler (formerly known as PFD 1)
009501	HCY 1	893301	HCY 1
008501	OA 1	893201	OA 1
009201	WND® 1	893401	WND® 1
019801	GA	892901	GA
007801	LMD	893101	LMD

If have any questions or would like to request hard copies of the new labels when they are available, please feel free to call your Mead Johnson WIC Team representative Chris Shouse (812) 429-8613, Kathy Decker (812) 429-8758 or Cheryl Cook (812) 429-5789.

Sincerely,

Michael Milligan
Director, MJN WIC Business Team

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January 13, 2012

Dear State WIC Associate:

Last year I communicated with you to let you know that Nestlé HealthCare Nutrition was launching the **CARE** Initiative – **C**ollaboration, **A**dvancement & **R**esults **E**nhancement. Through this initiative, Nestlé is making a series of significant investments in our HealthCare Nutrition business over the next two years. These investments will provide a foundation for future innovation and help us meet evolving industry, customer, and patient needs by:

- *Innovating our packaging*
- *Enhancing our product portfolio*
- *Streamlining our processes*

Over the next 90-120 days, we will introduce the next phase of our CARE Initiative that will focus on packaging changes and the reformulation of certain of our formulas to meet the new Recommended Daily Intake (RDI) for certain nutrients based on the recent recommendations from the Institutes of Medicine.

In addition to updating our graphics and brand design, the following chart captures the type of changes that will affect each product. Attached you will find a more comprehensive spreadsheet that lists all associated codes for both the former and new product. I have also included side-by-side nutrition information for any product undergoing a reformulation or update to nutrition values on the product label. Additional information can be found at www.careinitiative.com.

PRODUCT	NEW PRODUCT	NAME CHANGE	PACKAGING CHANGE	CASE COUNT CHANGE	UPC & PRODUCT CODE CHANGE	MICRONUTRIENT CHANGE (Does not affect HCPCS)
BOOST® KID ESSENTIALS Vanilla 27x237ml Tetra Brik® <i>Institutional*</i>						X
BOOST® KID ESSENTIALS Chocolate 27x237ml Tetra Brik® <i>Institutional*</i>						X
BOOST® KID ESSENTIALS Strawberry 27x237ml Tetra Brik® <i>Institutional*</i>						X
BOOST® KID ESSENTIALS 1.5 Vanilla 27x237ml Tetra Brik®						X
BOOST® KID ESSENTIALS 1.5 Chocolate 27x237ml Tetra Brik®						X
BOOST® KID ESSENTIALS 1.5 Strawberry 27x237ml Tetra Brik®						X
BOOST® KID ESSENTIALS 1.5 WITH FIBER Vanilla 27x237ml Tetra Brik®						X

PRODUCT	NEW PRODUCT	NAME CHANGE	PACKAGING CHANGE	CASE COUNT CHANGE	UPC & PRODUCT CODE CHANGE	MICRONUTRIENT CHANGE (Does not affect HCPCS)
COMPLEAT® 24x250ml Tetra Prisma®			X			X
COMPLEAT® SpikeRight® PLUS UltraPak® 6x1000ml			X			X
COMPLEAT® SpikeRight® PLUS UltraPak® 4x1500ml			X	X	X	X
COMPLEAT® PEDIATRIC REDUCED CALORIE 24x250ml Tetra Prisma®	X					
FIBERSOURCE® HN 24x250ml Tetra Prisma®			X			X
FIBERSOURCE® HN SpikeRight® PLUS UltraPak® 6x1000ml			X			X
FIBERSOURCE® HN SpikeRight® PLUS UltraPak® 4x1500ml			X	X	X	X
IMPACT® GLUTAMINE 24x250ml Tetra Prisma®			X			X
IMPACT® GLUTAMINE SpikeRight® PLUS UltraPak® 6x1000ml			X			X
IMPACT® PEPTIDE 1.5 24x250ml Tetra Prisma®						X
IMPACT® PEPTIDE 1.5 SpikeRight® PLUS UltraPak® 6x1000ml						X
NUTREN® 1.0 Vanilla 24x250ml Tetra Prisma®			X			X
NUTREN® 1.0 FIBER Vanilla 24x250ml Tetra Prisma®			X			X
NUTREN® 1.5 Vanilla 24x250ml Tetra Prisma®			X			X
NUTREN® 1.5 SpikeRight® PLUS UltraPak® 6x1000ml						X
NUTREN® 2.0 Vanilla 24x250ml Tetra Prisma®			X			
NUTREN® 2.0 SpikeRight® PLUS UltraPak® 6x1000ml						
NUTREN® PULMONARY Vanilla 24x250ml Tetra Prisma®			X			X
NUTREN® PULMONARY SpikeRight® PLUS UltraPak® 6x1000ml						X
PEPTAMEN® Unflavored 24x250ml Tetra Prisma®			X			X
PEPTAMEN® Vanilla 24x250ml Tetra Prisma®			X			X
PEPTAMEN® 1.5 Unflavored 24x250ml Tetra Prisma®			X			X
PEPTAMEN® 1.5 Vanilla 24x250ml Tetra Prisma®			X			X

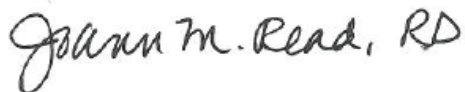
PRODUCT	NEW PRODUCT	NAME CHANGE	PACKAGING CHANGE	CASE COUNT CHANGE	UPC & PRODUCT CODE CHANGE	MICRONUTRIENT CHANGE (Does not affect HCPCS)
PEPTAMEN® 1.5 SpikeRight® PLUS UltraPak® 6x1000ml						X
PEPTAMEN® 1.5 PREBIO ^{1TM} Vanilla 24x250ml Tetra Prisma®	X					
PEPTAMEN® 1.5 PREBIO ^{1TM} SpikeRight® PLUS UltraPak® 6x1000ml	X					
PEPTAMEN AF® 24x250ml Tetra Prisma®			X			X
PEPTAMEN AF® SpikeRight® PLUS UltraPak® 6x1000ml						X
PEPTAMEN® BARIATRIC 24x250ml Tetra Prisma®			X			X
PEPTAMEN® BARIATRIC SpikeRight® PLUS UltraPak® 6x1000ml						X
PEPTAMEN® PREBIO ^{1TM} Vanilla 24x250ml Tetra Prisma®			X			X
PEPTAMEN® PREBIO ^{1TM} SpikeRight® PLUS UltraPak® 6x1000ml						X
PEPTAMEN® PREBIO ^{1TM} SpikeRight® PLUS UltraPak® 4x1500ml						X
RENALCAL® 24x250ml Tetra Prisma®			X			X
REPLETE® Vanilla 24x250ml Tetra Prisma®		Formerly known as NUTREN® REPLETE®	X			X
REPLETE® SpikeRight® PLUS UltraPak® 6x1000ml		Formerly known as NUTREN® REPLETE®				X
REPLETE® FIBER Vanilla 24x250ml Tetra Prisma®		Formerly known as NUTREN® REPLETE® FIBER	X			X
REPLETE® FIBER SpikeRight® PLUS UltraPak® 4x1500ml		Formerly known as NUTREN® REPLETE® FIBER				X
REPLETE® FIBER SpikeRight® PLUS UltraPak® 6x1000ml		Formerly known as NUTREN® REPLETE® FIBER				X
RESOURCE® THICKENUP® CLEAR 12x125g 4.4oz	X					
RESOURCE® THICKENUP® CLEAR 2-pack 4.4 oz (2x6 ct case) canister	X					
RESOURCE® THICKENUP® CLEAR Sticks 24 x 12 ct	X					
RESOURCE® THICKENUP® CLEAR 288 x 1.4 g stick packets	X					

PRODUCT	NEW PRODUCT	NAME CHANGE	PACKAGING CHANGE	CASE COUNT CHANGE	UPC & PRODUCT CODE CHANGE	MICRONUTRIENT CHANGE (Does not affect HCPCS)
RESOURCE® THICKENUP® CLEAR 12 x 125 g (4.4 oz) canister	X					
RESOURCE® THICKENUP® CLEAR 5 Kg 1 ct	X					
VIVONEX® PEDIATRIC Packets 36x1.7 oz						X
VIVONEX® RTF 24x250ml Tetra Prisma®			X			X
VIVONEX® RTF SpikeRight® PLUS UltraPak® 6x1000ml			X			X
VIVONEX® RTF SpikeRight® PLUS UltraPak® 4x1500ml			X	X	X	X

*** Retail BOOST® KID ESSENTIALS Products are not affected by the change noted.**

If you have any questions, or need additional information, please do not hesitate to contact me.

Sincerely,



JoAnn Read, RD
 Reimbursement Manager
 Phone: 1-800-285-2889 x 4181
 Email: JoAnn.Read@us.nestle.com

Enclosures