

# The Tobacco Retail Landscape in Arizona

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# Overview

- Inspections
  - Counter Strike - state youth tobacco inspections
  - FDA- federal youth tobacco and Advertising and Labelling inspections and Synar report inspections
  - DOR- state tobacco tax inspections
- Enforcement and Diversion
  - State citations and diversion
  - Federal fines
- Communication and Collaboration
  - AZ TES
- Additional enforcement tools
  - Assurances of Voluntary Compliance (AVCs)
  - Delivery Sales Ban

# Inspections



(Includes Synar)

**COUNTER  
STRIKE**



# Enforcement

## **A.R.S. § 13-3622**

Clerks: up to \$300 per offense

Businesses: up to \$1000 per offense



**COUNTER  
STRIKE**

# Enforcement



(Includes Synar)

## 21 C.F.R. 1140

Businesses: Tiered penalties from Warning Letter to fines from \$250 up to \$11,000 and No Tobacco Sales Order

# Enforcement



## **Arizona Luxury Tax and related statutes**

Civil and criminal penalties.

# Diversion

- **ARTT:** Arizona Retail Tobacco Training

Available in every county except Pinal

Maricopa County has had referrals from 25 of 27 Justice Courts and has a steadily improving youth compliance rate.

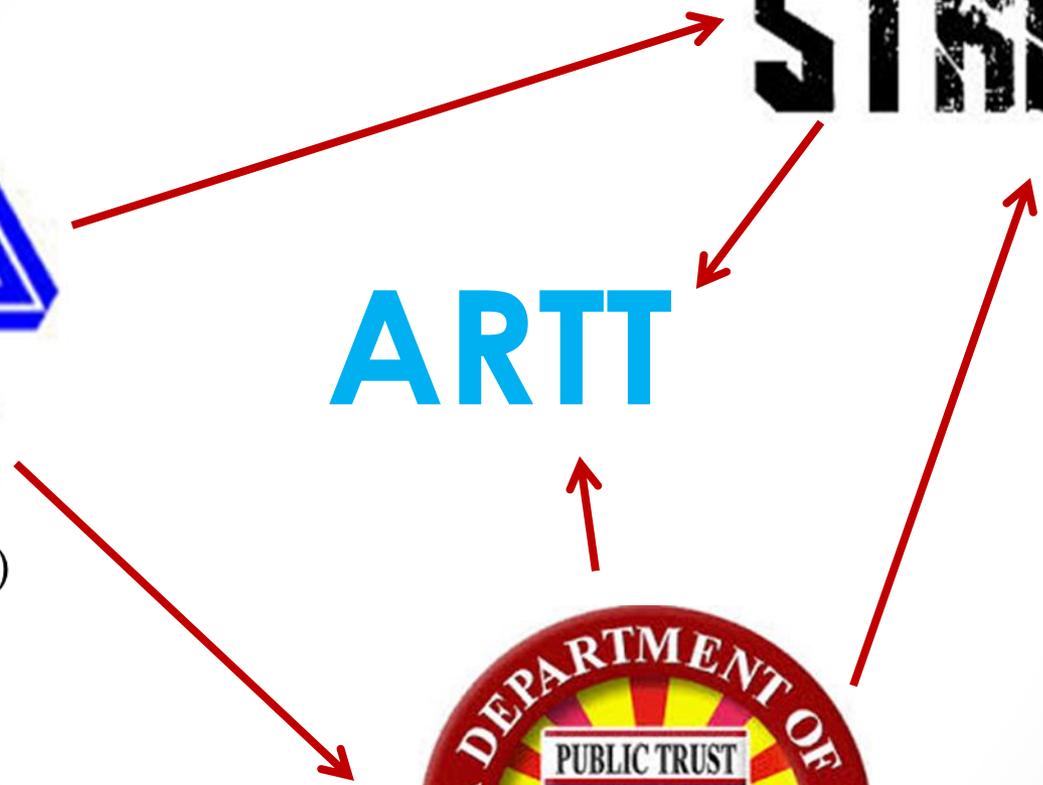
**COUNTER  
STRIKE**

**FDA**



(Includes Synar)

**ARTT**



# Communication and Collaboration



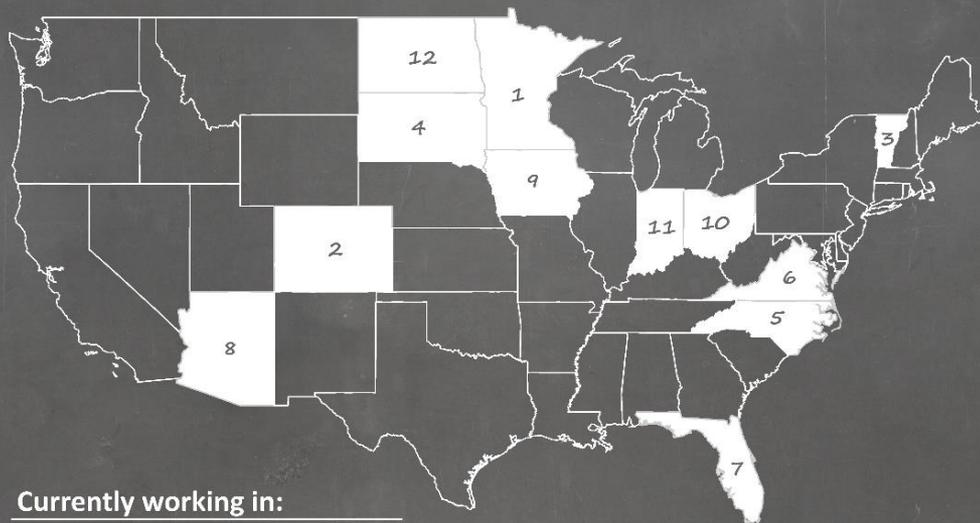
**Arizona**  
TOBACCO ENFORCEMENT SYSTEM

Public page:

[www.countertools.org/azmapping](http://www.countertools.org/azmapping)

# Counter Tools Partners

## Counter Tools *(est. 2012)*



### Currently working in:

- |                   |                  |
|-------------------|------------------|
| 1. Minnesota      | 7. Florida       |
| 2. Colorado       | 8. Arizona       |
| 3. Vermont        | 9. Iowa          |
| 4. South Dakota   | 10. Ohio         |
| 5. North Carolina | 11. Indiana      |
| 6. Virginia       | 12. North Dakota |

Similar systems are being used in at least 11 other states.

Arizona's system adds enforcement data collection and goals to the public health survey tool.

# TES Overview

## GOAL: Complete, integrated enforcement system

- Capture, organize and leverage data from AGO, FDA, Synar, DOR
- Mobile data access for participating agencies and other law enforcement

The screenshot displays the AZ TES Inspection Center Campaign Map interface. At the top, there are logos for AZ TES, INSPECTION CENTER, Arizona Department of Health Services, and the State of Arizona. Below the logos is a navigation bar with links for Home, AGO, AZ Training Campaign, and Campaign Map. The main heading is "Campaign Map" with buttons for "Driving Directions" and "Print". A "Notes..." input field is located below the heading. The map shows a geographic area around Phoenix, Arizona, with numerous red location pins indicating inspection sites. The map includes labels for various cities and landmarks such as Wickenburg, Goodyear, Phoenix, Chandler, Gilbert, Mesa, Fountain Hills, and Queen Creek. Major roads like I-10, I-17, and SR-60 are also visible.

# TES Overview

## Addressing the challenge of no retail license

- Retailer and inspection database management
- Duplicate detection and reconciliation
- Single, uniform retailer list

**AZ TES INSPECTION CENTER** Arizona Department of Health Services STATE OF ARIZONA

Home / Stores / Merger

### Merge Stores

**Key:**  
Hover over any icon to double check which action will be performed.  
IR Inspection Result exists  
✓ Current retailer at this location

**Merge Action Options:**

- Merge right store into left store and delete right store. Inspection Results transfer to left store.
- Add right store as historical record of left, keep both. Inspection Results are unchanged.
- Keep both stores, mark as non-duplicates.
- Add left store as historical record of right, keep both. Inspection Results are unchanged.

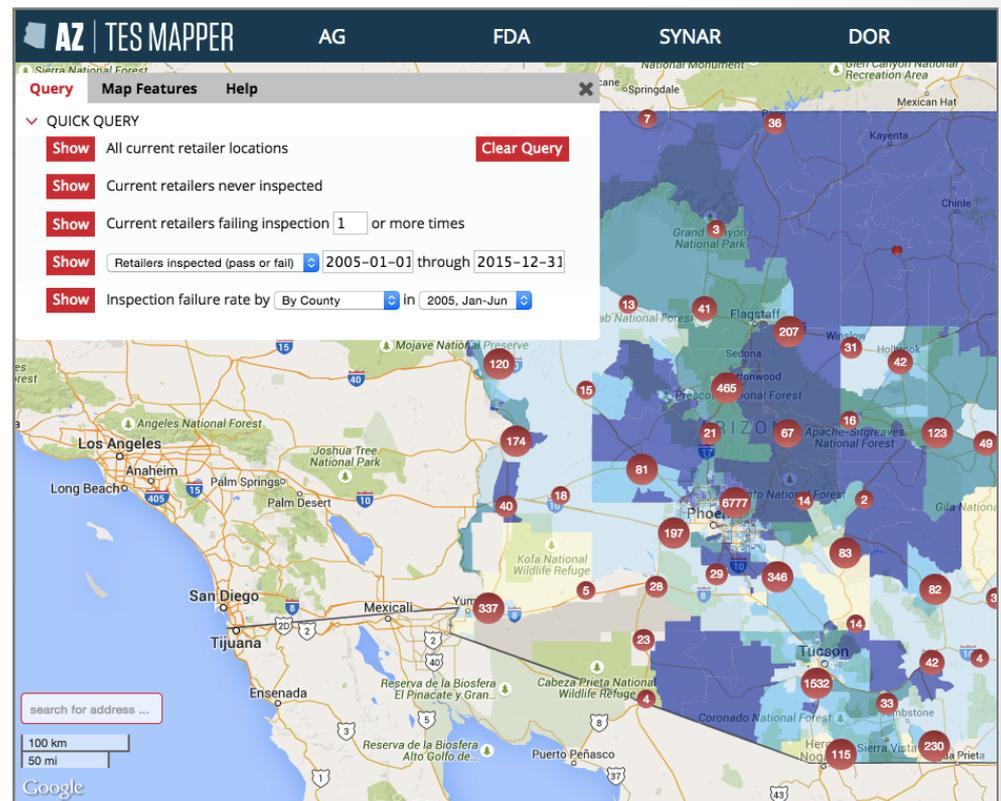
Store	Merge Action	Similar Stores
IR ✓ 22ND ST DRIVE-IN LIQUORS 5174 EAST 22ND STREET	[Icons]	IR ✓ ZIP TRUCK STO
IR ✓ 24/7 SMOKE SHOP 2026 SOUTH 6TH AVENUE	[Icons]	IR T&M (TOBACCO AN IR ✓ TOBACCO & M
IR ✓ 2 SONS FOOD MART 15111 HAYDEN ROAD	[Icons]	IR ✓ VALERO ARIZO ROAD
IR ✓ 2 SONS MINI MART 1502 WEST CAMEL BACK ROAD	[Icons]	IR ✓ 2 SONS SMOKE ✓ SHARKYS PLACE 15

# TES Overview

## Complete, integrated enforcement system

- GIS mapping
- Inspection data with demographic data overlay
- Retailer sample creation (Synar)

Across agencies, with hierarchical user roles



# Additional Tools: Delivery Sales Ban

- **A.R.S. § 36-798.06**
- 2012 ban on internet purchase of cigarettes and other tobacco products complements the restrictions in the retail environment.



# Additional Tools: AVCs

- Assurances of Voluntary Compliance (“AVCs”) are contracts between a company and one or more states.
- Companies agreed to restrictions and additions to their policies for the sale and marketing of tobacco products that may go beyond existing regulatory requirements.
- The legal effect of the contract varies by state.



# Additional Tools: AVCs

- State AGO's investigated retailers and found that they continued to sell tobacco products to minors in spite of state age restrictions
- AVCs were developed to resolve those claims
- Youth tobacco inspections were a key part of developing the AVCs



**COUNTER  
STRIKE**

# Which companies have AVCs?



*Walgreens*



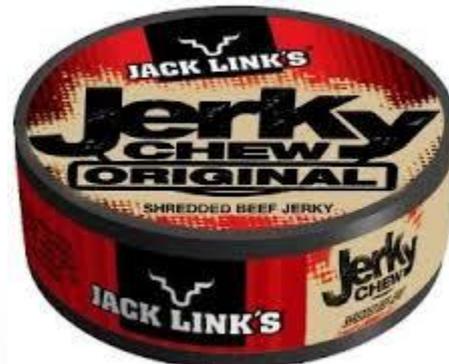
# Retail Provisions

- All of the AVCs include some restrictions on the retail environment.
- Additional provisions may fill in gaps in state tobacco laws.
- AVCs also establish a designated Compliance Officer for each company, giving states a single contact person for tobacco enforcement issues.



# Sample AVC Provision

- No look-alike products allowed



# Sample AVC Provision

Advertising provisions are particularly important



Retailer is permitted to display ONLY brand name, logo and other trademarks, and price

30 MILLION 31 MILLION 4 MILLION

L SUMMER LONG.

MINE FOR THOUSANDS OF PRIZES **BIG DIG** MARLBORO.COM

MINE FOR THOUSANDS OF PRIZES

\$6.31

\$7.06

Vinton

\$7.06

Special Blend 6.31

72's 6.16

Parliament

RECHARGEABLE e-vapor

599

FOURDRAW FULL DRAW

CRUSH EXPERIENCE

PALL MALL LASTS LONGE

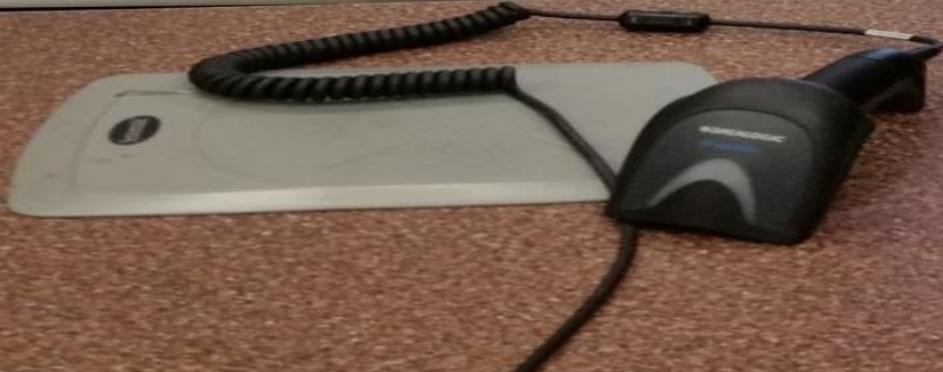
Marlboro

Marlboro

Marlboro

AMSD Only Full Cigs when there is 1 Pack left on shelf. THIS

BUYING TOBACCO FOR MEMBERS COULD COST YOU.



# Youth Coalition Engagement

- AVC Surveys

**Standardized Tobacco Assessment for Retail Settings (STARS)**

**FIELD NOTES**  
 This retail environment provides a great photo opportunity.

**EXTERIOR**  
2. Which products are advertised outside the store (on windows/doors, building sidewalk or elsewhere)?  
a. Cigarettes - non menthol  Yes  No  
b. Cigarettes - menthol  Yes  No  
c. Cigarillos/little cigars  Yes  No  
d. Large cigars  Yes  No  
e. Chew, moist or dry snuff, dip or snus  Yes  No  
f. E-cigarettes  Yes  No

**INTERIOR**  
1. Store Type (Choose one)  
 Convenience store with or without gas (e.g., 7-Eleven, Exxon, Wawa)  
 Drug store/pharmacy (e.g., Walgreens, Rite Aid, Duane Reade)  
 Beer, wine, or liquor store (e.g., ABC)  
 Grocery store (e.g., small market/deli/produce market or supermarket (e.g., Stop & Shop, Hama Tenter, Albert Heijn))  
 Mass merchandiser (e.g., Wal-Mart, Costco, K-M, Sam's Club) or discount store (e.g., Dollar General, Family Dollar)  
 Tobacco shop (e.g., Cigarettes Cheaper, cigar shops, hookah bars, e-cigarette shops, or other tobacco shops)  
 Other specify: \_\_\_\_\_ (e.g., donut shop, fast & casual)

3. Any tobacco products sold here (i.e., cigarettes, cigars, cigarillos/little cigars, chew, moist or dry snuff, dip, snus, or e-cigarettes)? (Choose one)  
 Yes and visible to customers  
 Yes but not visible to customers  
 No (TOP if focusing on tobacco retailers)

4. Does the store have a pharmacy counter?  
 Yes  No

5. Alcoholic beverages sold here?  
 Yes  No

6. Does store display a graphic health warning sign?  
 Yes  No

**CIGARETTES**  
7. Answer these questions about cigarettes.  
a. Any cigarettes sold here?  Yes  No  
b. Method of purchase:  
i. Cigarettes in packs  Yes  No  
ii. Cigarettes in packs and loose cigarettes  Yes  No  
iii. Loose cigarettes  Yes  No  
iv. E-cigarettes  Yes  No  
v. Chew, moist/dry snuff, dip or snus  Yes  No  
vi. E-cigarettes  Yes  No

8. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

9. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

10. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

11. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

12. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

13. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

14. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

15. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

16. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

17. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

18. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

19. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

20. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

21. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

22. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

23. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

24. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

25. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

26. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

27. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

28. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

29. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

30. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

31. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

32. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

33. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

34. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

35. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

36. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

37. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

38. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

39. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

40. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

41. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

42. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

43. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

44. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

45. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

46. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

47. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

48. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

49. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

50. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

51. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40  Yes  No  
e. 41-50  Yes  No  
f. 51-60  Yes  No  
g. 61-70  Yes  No  
h. 71-80  Yes  No  
i. 81-90  Yes  No  
j. 91-100  Yes  No

52. How many e-cigarettes sold here?  
a. 0-10  Yes  No  
b. 11-20  Yes  No  
c. 21-30  Yes  No  
d. 31-40

Questions?