

ACTUAL FINANCIAL DATA
AMBULANCE REVENUE and COST REPORT
GENERAL INFORMATION and CERTIFICATION

Legal Name of Company: Rural/Metro Corporation (Pima) CON No. 55

D.B.A. (Doing Business As): Rural/Metro Ambulance - Pima Business Phone: 480-606-3630

Financial Records Address: 6363 S Fiddler's Green Circle, 14th Floor City: Greenwood Village Zip Code: 80111

Mailing Address (If Different): _____ City: _____ Zip Code: _____

Owner / Manager: President, Southwest Region - Glenn Kasprzyk

Report Contact Person: President, Southwest Region - Glenn Kasprzyk Business Phone: 480-606-3630 Ext. _____

Report for Period From: From: January 1, 2020 To: December 31, 2020

Method of Valuing Inventory: LIFO: _____ FIFO: (x) Other (Explain): _____

Please attach a list of all affiliated organizations (parents/subsidiaries) that exhibit at least 5% ownership/vesting.
American Medical Response, Inc., Envision Healthcare Holdings, Inc.

I hereby verify that I have directed the preparation of the enclosed annual report in accordance with the reporting requirements of the State of Arizona.

I have read this report and hereby verify that the information provided is true and correct to the best of my knowledge.

This report has been prepared using the accrual basis of accounting.

Authorized Signature:



Howard Gordon

Title:

Vice President, Finance, Southwest Region

Date: June 28, 2021

Mail to:

Department of Health Services
Bureau of Emergency Medical Services
Certificate of Necessity and Rates Section
150 North 18th Avenue, Suite 540
Phoenix, AZ 85007-3248
Telephone: (602) 364-3150
Fax: (602) 364-3567

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD January 1, 2020 **TO:** December 31, 2020

STATISTICAL SUPPORT DATA

Line No.	<u>DESCRIPTION</u>	(1) SUBSCRIPTION SERVICE TRANSPORTS	(2)** TRANSPORTS UNDER CONTRACT	(3) TRANSPORTS NOT UNDER CONTRACT	(4) TOTALS
1	Number of ALS Billable Transports:	64	242	10,155	10,461
2	Number of BLS Billable Transports:	6	100	4,226	4,332
3	Number of Loaded Billable Miles:	800	3,307	138,920	143,027
4	Waiting Time (Hr. & Min.):	-	2	87	89
5	Canceled (Non-Billable) Runs:			5,248	5,248
					Number
					Donated Hours
Volunteer Services: (OPTIONAL)					
6	Paramedic and IEMT				_____
7	Emergency Medical Technician - B				_____
8	Other Ambulance Attendants				_____
9	Total Volunteer Hours				- _____

** This column reports only those runs where a contracted discount rate was applied. See Page 7 to provide additional information regarding discounted contract runs.

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD January 1, 2020 **TO:** December 31, 2020

STATISTICAL SUPPORT DATA

<u>Line No.</u>	<u>Type of Service</u>	(1) <u>SUBSIDIZED PATIENTS</u>	(2) <u>NON-SUBSIDIZED PATIENTS</u>	(3) <u>TOTALS</u>
1	Number of ALS Billable Transports:		10,461	10,461
2	Number of BLS Billable Transports:		4,332	4,332
3	Number of Loaded Billable Miles:		143,027	143,027
4	Waiting Time (Hr. & Min.):		89	89
5	Canceled (Non-Billable) Runs:		5,248	5,248
				Number
				Donated Hours
Volunteer Services: (OPTIONAL)				
6	Paramedic and IEMT			
7	Emergency Medical Technician - B			
8	Other Ambulance Attendants			
9	Total Volunteer Hours			-

Note: This page and page 3.1, Routine Operating Revenue, are only for those governmental agencies that apply subsidy to patient billings.

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY:

Rural/Metro Corporation (Pima)

FOR THE PERIOD

FROM: January 1, 2020

TO: December 31, 2020

STATEMENT OF INCOME

Line No.	<u>DESCRIPTION</u>	<u>FROM</u>	
Operating Revenues:			
1	Ambulance Service Routine Operating Revenue	Page 3, Line 10 & Page 3.1, Line 10	\$ <u>22,344,870</u>
Less:			
2	AHCCCS Settlement	Page 3.1, Line 11	<u>1,890,259</u>
3	Medicare Settlement	Page 3.1, Line 12	<u>7,103,276</u>
4	Contractual Discounts	Page 7, Line 22	<u>136,804</u>
5	Subscription Service Settlement	Page 8, Line 4	<u>3,468</u>
6	Other (Attach Schedule)	Page 3.1, Line 13	<u>41,253</u>
7	Total	Sum of Lines 2 through 6	<u>9,175,059</u>
8	Net Revenue from Ambulance Runs	Line 1, minus Line 7	<u>13,169,811</u>
9	Sales of Subscription Service Contracts	Page 8, Line 8	<u>15,124</u>
10	Total Operating Revenue	Line 8, plus Line 9	\$ <u>13,184,935</u>
Ambulance Operating Expenses:			
11	Bad Debt (Includes Subscription Services Bad Debt) .....	.....	<u>2,602,534</u>
12	Wages, Payroll Taxes, and Employee Benefits	Page 4, Line 22	<u>5,547,058</u>
13	General and Administrative Expenses	Page 5, Line 20	<u>2,765,404</u>
14	Cost of Goods Sold	Page 3, Line 15	<u>205,134</u>
15	Other Operating Expense	Page 6, Line 28	<u>1,730,084</u>
16	Interest Expense (Attach Schedule IV)	Page 14, Line 15, Column 4 & 5	<u>-</u>
17	Subscription Service Direct Selling	Page 8, Line 23	<u>-</u>
18	Total Operating Expense	Sum of Lines 11 through 17	<u>12,850,214</u>
19	Ambulance Service Income (Loss)	Line 10, minus Line 18	<u>334,721</u>
Other Revenue / Expenses:			
20	Other Operating Revenue and Expense	Page 9, Line 17	<u>(15,988)</u>
21	Non-Operating Revenue and Expense .....	.....	<u>.....</u>
22	Non-Deductible Expenses (Attach Schedule) .....	.....	<u>.....</u>
23	Total Other Revenues / Expenses	Sum of Lines 20 & 21	<u>(15,988)</u>
24	Ambulance Service Income (Loss) - Before Income Taxes	Sum of Line 19, plus Line 23	<u>318,733</u>
Provision for Income Taxes:			
25	Federal Income Tax .....	.....	<u>39,982</u>
26	State Income Tax .....	.....	<u>9,329</u>
27	Total Income Tax	Lines 25, plus Line 26	<u>49,311</u>
28	Ambulance Service Net Income (Loss)	Line 24, minus Line 27	<u>269,422</u>

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD FROM: January 1, 2020 TO: December 31, 2020

ROUTINE OPERATING REVENUE

Line No.	<u>DESCRIPTION</u>							
Ambulance Service Routine Operating Revenue:								
1	ALS Base Rate Amount	Rate	\$ 1,237.74	x No. of Runs	2,995.00	=	\$ 3,707,031	
		Rate	<u>1,277.97</u>	x No. of Runs	<u>7,466.00</u>	=	<u>9,541,324</u>	
2	BLS Base Rate Amount	Rate	1,110.75	x No. of Runs	1,161.00	=	1,289,581	
		Rate	<u>1,146.85</u>	x No. of Runs	<u>3,171.00</u>	=	<u>3,636,661</u>	
3	Mileage Rate Amount	Rate	21.17	x No. of Billable Miles	38,000.00	=	804,460	
		Rate	<u>21.86</u>	x No. of Billable Miles	<u>105,027.00</u>	=	<u>2,295,890</u>	
4	Waiting Charge Amount	Rate	277.70	x No. of Hours	44.75	=	12,426	
		Rate	<u>286.73</u>	x No. of Hours	<u>44.50</u>	=	<u>12,759</u>	
5	Medical Supplies (Gross Charges to patients)						<u>453,980</u>	
6	Nurses Charges						<u>0</u>	
7	Total						<u>21,754,113</u>	
8	Standby Revenue (Attach Schedule)						<u>189,506</u>	
9	Other Ambulance Service Revenue (Attach Schedule)						<u>401,251</u>	
10	Total Ambulance Service Routine Operating Revenue (To Page 2, Line 1)						\$ <u>22,344,870</u>	

Cost of Goods Sold: (Medical Supplies)

11	Inventory at Beginning of Year	205,166
12	Plus Purchases	<u>210,377</u>
13	Plus Other Costs	<u>210,409</u>
14	Less Inventory at End of Year	<u>210,409</u>
15	Cost of Goods Sold (To Page 2, Line 14)	\$ <u>205,134</u>

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY:

Rural/Metro Corporation (Pima)

FOR THE PERIOD

January 1, 2020

TO:

December 31, 2020

ROUTINE OPERATING REVENUE

Identified by subsidized and non-subsidized patients

(1)

(2)

(3)

Line No.	<u>DESCRIPTION</u>	<u>SUBSIDIZED PATIENTS</u>	<u>NON-SUBSIDIZED PATIENTS</u>	<u>TOTALS</u>
AMBULANCE SERVICE OPERATING REVENUE				
1	ALS Base Rate	\$ _____	\$ 13,248,355	\$ 13,248,355
2	BLS Base Rate	_____	4,926,242	4,926,242
3	Mileage Charge	_____	3,100,350	3,100,350
4	Waiting Charge	_____	25,186	25,186
5	Medical Supplies (Gross Charges)	_____	453,980	453,980
6	Nurses' Charges	_____	0	0
7	Total	\$ 0	\$ 21,754,113	\$ 21,754,113
Plus:				
8	Standby Revenue (Attach Schedule)	_____	_____	189,506
9	Other Ambulance Service Revenue (Attach Schedule)	_____	_____	401,251
10	Total Ambulance Service Routine Operating Revenue (Post to Pg 2, Line 1)	_____	_____	\$ 22,344,870
Less:				
11	AHCCCS Settlement (Post total to Pg 2, Line 2)	\$ _____	\$ 1,890,259	\$ 1,890,259
12	Medicare Settlement (Post total to Pg 2, Line 3)	_____	7,103,276	7,103,276
13	Subsidy (Post total to Pg 2, Line 6)	_____	0	0
14	Other (Attach Schedule)	_____	41,253	41,253
15	Total Settlements (Post to Pg 2, Line 7)	\$ 0	\$ 9,034,787	\$ 9,034,787

Note: This page and page 1.1, are only for those governmental agencies that apply subsidy to patient billings.

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD FROM: January 1, 2020 TO: December 31, 2020

ALLOCATION OF WAGES, PAYROLL TAXES, and EMPLOYEE BENEFITS

Line No.	<u>DESCRIPTION</u>	(1) No. of *F.T.E.	(2) Total Expenditure	(3) Allocation Percentage	(4) Ambulance Amount	
MANAGEMENT						
1	Gross Wages (Attach Schedule II)	1.6	10,598	100%	10,598	
2	Payroll Taxes		1,302	100%	1,302	
3	Employee Fringe Benefits		3,838	100%	3,838	
4	Total	1.6	15,737		15,737	
AMBULANCE PERSONNEL						
		** Contractual	Wages			
	Gross Wages (Attach Schedule II)	Labor				
5	Paramedics and IEMT	\$	45.2	2,154,429	100%	2,154,429
6	Emergency Medical Technician (EMT)		47.7	1,563,464	100%	1,563,464
7	Nurses		0.1	6,275	100%	6,275
8	Drivers		0.0		100%	0
9	Payroll Taxes			457,412	100%	457,412
10	Employee Fringe Benefits			1,348,548	100%	1,348,548
11	Total		93.0	5,530,128		5,530,128
OTHER PERSONNEL						
	Gross Wages (Attach Schedule II)					
12	Dispatch		0.0	803	100%	803
13	Mechanics		0.0	0	100%	0
14	Office and Clerical		0.0	0	100%	0
15	Other		0.0	0	100%	0
16	Payroll Taxes			99	100%	99
17	Employee Fringe Benefits			291	100%	291
18	Total		0.0	1,193		1,193
19	TOTAL F.T.E., WAGES, PAYROLL TAXES & EMPLOYEE BENEFITS (Post to Pg 2, line 12)		94.6	5,547,058		\$ 5,547,058

* Full-time equivalents (F.T.E.) is the sum of all hours for which employee wages were paid during the year divided by 2,080.

** The sum of Casual Labor (wages paid on a per run basis) plus Wages paid is entered in Column 2 by line item. However, when calculating F.T.E.'s, do not include casual labor hours worked or expenses incurred.

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD January 1, 2020 **TO:** December 31, 2020

BASIS OF ALLOCATIONS OF WAGES, PAYROLL et al.

Line No.	<u>DESCRIPTION</u>	<u>Basis of Allocations</u>	
1	Gross Wages - MANAGEMENT	All personnel are 100% dedicated to ambulance services.	
2	Payroll Taxes	100% ambulance services	
3	Employee Fringe Benefits	100% ambulance services	
4	Total	100% ambulance services	
		Contractual	Wages
	Gross Wages - AMBULANCE PERSONNEL		
5	Paramedics and IEMT		100% ambulance services
6	Emergency Medical Technician (EMT)		100% ambulance services
7	Nurses		100% ambulance services
8	Drivers		100% ambulance services
9	Payroll Taxes		100% ambulance services
10	Employee Fringe Benefits		100% ambulance services
11	Total		100% ambulance services
	Gross Wages - OTHER PERSONNEL		
12	Dispatch		100% ambulance services
13	Mechanics		100% ambulance services
14	Office and Clerical		100% ambulance services
15	Other		100% ambulance services
16	Payroll Taxes		100% ambulance services
17	Employee Fringe Benefits		100% ambulance services
18	Total		100% ambulance services

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD

January 1, 2020

TO: December 31, 2020

GENERAL and ADMINISTRATIVE EXPENSES

Line No.	<u>DESCRIPTION</u>		
Professional Service:			
1	Legal Fees	\$	-
2	Collection Fees		456,761
3	Accounting and Auditing		-
4	Data Processing Fees		-
5	Other (Attach Schedule)		(6)
6	Total		\$ 456,756
 Travel and Entertainment:			
7	Meals and Entertainment		2,068
8	Transportation - Other Company Vehicles		-
9	Travel		2,661
10	Other (Attach Schedule)		-
11	Total		4,729
 Other General and Administrative:			
12	Office Supplies		2,209
13	Postage		207
14	Telephone		75,970
15	Advertising		2,992
16	Professional Liability Insurance		180,568
17	Dues and Subscriptions		271
18	Other (Attach Schedule)		2,041,702
19	Total		2,303,919
20	Total General and Administrative Expenses (Post to Page 2, Line 13)		\$ 2,765,404

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD January 1, 2020 **TO:** December 31, 2020

GENERAL and ADMINISTRATIVE EXPENSES

Line No.	<u>DESCRIPTION</u>		
Professional Service:			
1	Consulting	\$	<u>0</u>
2	Medical Director		<u>0</u>
3	Temp Staffing		<u>0</u>
4	Other Professional Fees		<u>-6</u>
5	.....		<u>0</u>
6	Total	\$	<u>-6</u>
 Travel and Entertainment:			
7	.....		<u>0</u>
8	.....		<u>0</u>
9	.....		<u>0</u>
10	.....		<u>0</u>
11	Total		<u>0</u>
 Other General and Administrative:			
12	Employee Relations & Training		<u>5,646</u>
13	Lobbying & Political		<u>93</u>
14	Printing		<u>146</u>
15	Software Licenses & Maintenance		<u>1,265</u>
16	Recruiting		<u>4,769</u>
17	Sales & Use Tax		<u>2,477</u>
18	Fines and Penalties		<u>0</u>
19	Misc G&A		<u>-32,037</u>
20	NBV of Disposed Asset		<u>23,991</u>
21	Corporate and Regional Overhead Support		<u>2,035,352</u>
22	Total		<u>2,041,702</u>

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD January 1, 2020 TO: December 31, 2020

ALLOCATION of GENERAL and ADMINISTRATIVE EXPENSES

Line No.	<u>DESCRIPTION</u>	(1) Total <u>Expenditure</u>	(2) Allocation <u>Percentage</u>	(3) Ambulance <u>Amount</u>
Professional Service:				
1	Legal Fees	\$ 0	100%	\$ 0
2	Collection Fees	456,761	100%	456,761
3	Accounting and Auditing	0	100%	0
4	Data Processing Fees	0	100%	0
5	Other (Attach Schedule)	(6)	100%	(6)
6	Total	<u>456,756</u>		<u>456,756</u>
 Travel and Entertainment:				
7	Meals and Entertainment	2,068	100%	2,068
8	Transportation - Other Company Vehicles	0	100%	0
9	Travel	2,661	100%	2,661
10	Other (Attach Schedule)	0	100%	0
11	Total	<u>4,729</u>		<u>4,729</u>
 Other General and Administrative:				
12	Office Supplies	2,209	100%	2,209
13	Postage	207	100%	207
14	Telephone	75,970	100%	75,970
15	Advertising	2,992	100%	2,992
16	Professional Liability Insurance	180,568	100%	180,568
17	Dues and Subscriptions	271	100%	271
18	Other (Attach Schedule)	2,041,702	100%	2,041,702
19	Total	<u>2,303,919</u>		<u>2,303,919</u>
20	Total General and Administrative Expenses (Post to Page 2, Line 13)	\$ <u>2,765,404</u>		<u>2,765,404</u>

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD January 1, 2020 TO: December 31, 2020

BASIS of ALLOCATION OF GENERAL and ADMINISTRATIVE EXPENSES

<u>Line No.</u>	<u>DESCRIPTION</u>	<u>Basis of Allocation</u>
Professional Service:		
1	Legal Fees	100% Ambulance Services
2	Collection Fees	100% Ambulance Services
3	Accounting and Auditing	100% Ambulance Services
4	Data Processing Fees	100% Ambulance Services
5	Other (Attach Schedule)	100% Ambulance Services
6	Total	
Travel and Entertainment:		
7	Meals and Entertainment	100% Ambulance Services
8	Transportation - Other Company Vehicles	100% Ambulance Services
9	Travel	100% Ambulance Services
10	Other (Attach Schedule)	100% Ambulance Services
11	Total	
Other General and Administrative:		
12	Office Supplies	100% Ambulance Services
13	Postage	100% Ambulance Services
14	Telephone	100% Ambulance Services
15	Advertising	100% Ambulance Services
16	Professional Liability Insurance	100% Ambulance Services
17	Dues and Subscriptions	100% Ambulance Services
18	Other (Attach Schedule)	100% Ambulance Services
19	Total	

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD FROM: January 1, 2020 TO: December 31, 2020

OTHER OPERATING EXPENSES

Line No.	<u>DESCRIPTION</u>		
Depreciation and Amortization:			
1	Depreciation (Attach Schedule III) (From Pg 13, Line 20, Col I)	\$	498,022
2	Amortization		159,330
3	Total	\$	657,352
4	Rent / Lease (Attach Schedule III) (From Pg 13, Line 20, Col K)		88,927
Building / Station Expense:			
5	Building and Cleaning Supplies		20,259
6	Utilities		66,146
7	Property Taxes		19,024
8	Property Insurance		0
9	Repairs and Maintenance		43,166
10	Other (Attach Schedule)		0
11	Total		148,596
Vehicle Expense - Ambulance Units:			
12	License / Registration		3,848
13	Fuel		224,525
14	General Vehicle & Equip Service and Maint		76,391
15	Major Repairs		0
16	Insurance - Service Vehicles		221,094
17	Other (Attach Schedule)		33,017
18	Total		558,874
Other Expenses:			
19	Dispatch		0
20	Education / Training		0
21	Uniforms and Uniform Cleaning		35,417
22	Meals and Travel for Ambulance personnel		0
23	Maintenance Contracts		0
24	Minor Equipment - Not Capitalized		30,379
25	Ambulance Supplies - Nonchargeable		0
26	Other (Attach Schedule)		210,539
27	Total		276,335
28	Total Other Operating Expenses (Post to Page 2, Line 15)	\$	1,730,084

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD FROM: January 1, 2020 TO: December 31, 2020

OTHER OPERATING EXPENSES

Line
No. DESCRIPTION

Building / Station Expense Other:

1	Other building/station expenses	0	
2	.....	
3	.....	
4	.....	
5	.....	
6	.....	
7	Total		0

Vehicle Expense - Ambulance Units Other:

8	Tires	33,017	
9	.....	
10	.....	
11	.....	
12	.....	
13	.....	
14	Total		33,017

Other Expenses:

15	Radio & Comm equip	1,119	
16	Lab & Physicals	504	
17	Other Misc	\$208,916	
18	.....	
19	.....	
20	.....	
21	.....	
22	.....	
23	Total		210,539

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD January 1, 2020 **TO:** December 31, 2020

ALLOCATION of OTHER OPERATING EXPENSES

Line No.	<u>DESCRIPTION</u>	(1) Total Expenditure	(2) Allocation Percentage	(3) Ambulance Amount
Depreciation and Amortization:				
1	Depreciation (Attach Schedule III) (From Pg 13, Line 20, Col I)	\$ 498,022	100%	\$ 498,022
2	Amortization	159,330	100%	159,330
3	Total	657,352		657,352
4	Rent / Lease (Attach Schedule III) (From Pg 13, Line 20, Col K)	88,927	100%	88,927
Building / Station Expense:				
5	Building and Cleaning Supplies	20,259	100%	20,259
6	Utilities	66,146	100%	66,146
7	Property Taxes	19,024	100%	19,024
8	Property Insurance	0	100%	0
9	Repairs and Maintenance	43,166	100%	43,166
10	Other (Attach Schedule)	0	100%	0
11	Total	148,596		148,596
Vehicle Expense - Ambulance Units:				
12	License / Registration	3,848	100%	3,848
13	Fuel	224,525	100%	224,525
14	General Vehicle Service and Maintenance	76,391	100%	76,391
15	Major Repairs	0	100%	0
16	Insurance - Service Vehicles	221,094	100%	221,094
17	Other (Attach Schedule)	33,017	100%	33,017
18	Total	558,874		558,874
Other Expenses:				
19	Dispatch	0	100%	0
20	Education / Training	0	100%	0
21	Uniforms and Uniform Cleaning	35,417	100%	35,417
22	Meals and Travel - Ambulance Personnel	0	100%	0
23	Maintenance Contracts	0	100%	0
24	Minor Equipment - Not Capitalized	30,379	100%	30,379
25	Ambulance Supplies - Nonchargeable	0	100%	0
26	Other (Attach Schedule)	210,539	100%	210,539
27	Total	276,335		276,335
28	Total Other Operating Expenses (Post to Page 2, Line 15) ..	\$ 1,730,084		\$ 1,730,084

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD

January 1, 2020

TO: December 31, 2020

BASIS of ALLOCATION OF OTHER EXPENSES

Line No.	<u>DESCRIPTION</u>	<u>Basis of Allocation</u>
Depreciation and Amortization:		
1	Depreciation	100% Ambulance Services
2	Amortization	100% Ambulance Services
3	Total	100% Ambulance Services
4	Rent / Lease	100% Ambulance Services
Building / Station Expense:		
5	Building and Cleaning Supplies	100% Ambulance Services
6	Utilities	100% Ambulance Services
7	Property Taxes	100% Ambulance Services
8	Property Insurance	100% Ambulance Services
9	Repairs and Maintenance	100% Ambulance Services
10	Other	100% Ambulance Services
11	Total	100% Ambulance Services
Vehicle Expense - Ambulance Units:		
12	License / Registration	100% Ambulance Services
13	Fuel	100% Ambulance Services
14	General Vehicle Service and Maintenance	100% Ambulance Services
15	Major Repairs	100% Ambulance Services
16	Insurance - Service Vehicles	100% Ambulance Services
17	Other	100% Ambulance Services
18	Total	100% Ambulance Services
Other Expenses:		
19	Dispatch	100% Ambulance Services
20	Education / Training	100% Ambulance Services
21	Uniforms and Uniform Cleaning	100% Ambulance Services
22	Meals and Travel for Ambulance personnel	100% Ambulance Services
23	Maintenance Contracts	100% Ambulance Services
24	Minor Equipment - Not Capitalized	100% Ambulance Services
25	Ambulance Supplies - Nonchargeable	100% Ambulance Services
26	Other (Attach Schedule)	100% Ambulance Services
27	Total	100% Ambulance Services

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD January 1, 2020 **TO:** December 31, 2020

DETAIL OF CONTRACTUAL ALLOWANCES

Line No.	Name of Contracting Entity	Total Billable Runs	Gross Billing	Percent Discount	Allowance
1	BANNER SUPPORT SERVICES	41	\$ 53,124	30%	\$ 15,937
2	CARONDELET ST JOSEPHS HOSPITAL	10	\$ 10,488	30%	\$ 3,146
3	CASA DE LUZ HOSPICE	11	\$ 3,345	30%	\$ 1,004
4	CORNERSTONE HOSPITAL OF SE AZ	35	\$ (188)	30%	\$ (56)
5	CURAHEALTH TUCSON	6	\$ 6,514	30%	\$ 1,954
6	ENCOMPASS HEALTH REHAB OF S AZ	2	\$ -	30%	\$ -
7	ENCOMPASS HEALTH RIT	4	\$ 3,752	30%	\$ 1,126
8	GATEWAY INTERNATIONAL EMS	1	\$ -	30%	\$ -
9	NORTHWEST HSP SAHUARITA	2	\$ -	30%	\$ -
10	NORTHWEST MEDICAL CENTER	177	\$ 313,467	30%	\$ 94,040
11	NORTHWEST MEDICAL CENTER ADMIN	2	\$ -	30%	\$ -
12	ONE CALL MEDICAL TRANSPORT	11	\$ 13,759	30%	\$ 4,128
13	ORO VALLEY HOSPITAL LLC	30	\$ 43,846	30%	\$ 13,154
14	TMC DBA TUCSON MEDICAL CENTER	9	\$ 7,907	30%	\$ 2,372
15	TMC HOSPICE	1	\$ -	30%	\$ -
16	0	-	\$ -	30%	\$ -
17	0	-	\$ -	30%	\$ -
18	0	-	\$ -	30%	\$ -
19	0	-	\$ -	30%	\$ -
20	0	-	\$ -	30%	\$ -
21	0	-	\$ -	30%	\$ -
22	0	-	\$ -	30%	\$ -
23	0	-	\$ -	30%	\$ -
24	0	-	\$ -	30%	\$ -
25	0	-	\$ -	30%	\$ -
26	0	-	\$ -	30%	\$ -
27	0	-	\$ -	30%	\$ -
28	0	-	\$ -	30%	\$ -
29	0	-	\$ -	30%	\$ -
30	0	-	\$ -	30%	\$ -
31					
32	(Post Total to Page 2, Line 4)	342	\$ 456,013		\$ 136,804

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY:

Rural/Metro Corporation (Pima)

FOR THE PERIOD

FROM: January 1, 2020 **TO:** December 31, 2020

**SUBSCRIPTION SERVICE REVENUE AND
DIRECT SELLING EXPENSES**

Line No.	Description	
1	Billings at Fully Established Rate	\$ <u>107,218</u>
<u>Less:</u>		
2	AHCCCS Settlement	\$ <u>1,563</u>
3	Medicare Settlement	<u>51,085</u>
4	Subscription Service Settlement (Post to Pg 2, Line 5) ...	<u>3,468</u>
5	Subscription Service Bad Debt	<u>19,341</u>
6	Total	<u>75,457</u>
<u>Plus:</u>		
7	Net Revenue from Subscription Service Runs	<u>31,761</u>
8	Sales of Subscription Service (Post to Pg 2, Line 9)	<u>15,124</u>
9	Other Revenue (attach schedule)	<u>0</u>
10	Total Subscription Service Revenue (total of Lines 7, 8 and 9)	<u>46,885</u>
 Direct Expenses Incurred Selling Subscription Contracts		
11	Salaries / Wages	_____
12	Payroll Taxes	_____
13	Employee Fringe Benefits	_____
14	Professional Services	_____
15	Contract Labor	_____
16	Travel	_____
17	Other General & Administrative Expenses	_____
18	Depreciation / Amortization	_____
19	Rent / Lease	_____
20	Building / Station Expense	_____
21	Transportation / Vehicles	_____
22	Other: _____ (attach schedule)	_____
23	Total Subscription Service Expenses (Post to Pg 2, Line 17)	\$ <u>0</u>

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD FROM: January 1, 2020 TO: December 31, 2020

OTHER OPERATING REVENUES & EXPENSES

Line No.	<u>Description</u>	\$
Other Operating Revenues:		
1	Supportive Funding - Local (attach schedule)	\$ _____
2	Grant Funds - State (attach schedule)	_____
3	Grant Funds - Federal (attach schedule)	_____
4	Grant Funds - Other (attach schedule)	_____
5	Patient Finance Charges	_____
6	Patient Late Payment Charges	_____
7	Interest Earned - Related Person / Organization	_____
8	Interest Earned - Other	_____
9	Gain on Sale of Operating Property	_____
10	Other: <u>Interest Income/Expense</u>	(15,988)
11	Other: _____	_____
12	Total Other Operating Revenues	\$ (15,988)
Other Operating Expenses:		
13	Loss on Sale of Operating Property	_____
14	Other: _____	_____
15	Other: _____	_____
16	Total Other Operating Expenses	0
17	Net Other Operating Revenues and Expenses (Post to Pg 2, Line 20)	\$ (15,988)

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD FROM: January 1, 2020 TO: December 31, 2020

Schedule I
DETAIL OF SALARIES / WAGES
Officers / Owners

Line No.	Name	Title	% of Ownership	Management	*FTE	CEP IEMT EMT	*FTE	OFFICE	*FTE	OTHER	*FTE	WAGES PAID TO OWNERS	*FTE
1	_____	_____	_____	\$ _____	_____	\$ _____	_____	\$ _____	_____	\$ _____	_____	\$ _____	_____
2	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
3	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
4	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
5	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
6	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
7	TOTAL		_____	\$ _____	_____	\$ _____	_____	\$ _____	_____	\$ _____	_____	\$ _____	_____

* Full-time equivalents (F.T.E.) is the sum of all hours for which employee wages were paid during the year divided by 2080

Post Total to Pg 4, Column 2, Line 1 Post Total to Pg 4, Column 1, Line 1

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD FROM: January 1, 2020 TO: December 31, 2020

**Schedule II
DETAIL of SALARIES / WAGES
Management, Ambulance Personnel, Other Personnel**

Line No. Detail of Salaries / Wages - Other Than Officers / Owners

1 MANAGEMENT:

Certification and / or Title	Scheduled Shifts (no. of hours worked each week)	Hourly Wage	Annual Salary	\$ Per Run or Shift
Operational Managers	40+ week		Varies	
AR Supervisor	40+ week		Varies	
Facilities Coordinator	40+ week		Varies	
Clinical Compliance Manager	40+ week		Varies	
General Manager	40+ week		Varies	

2 AMBULANCE PERSONNEL:

CEP/EMT Full time	48 hrs/week	Varies		
Field Supervisor CEP	50 hrs/week	Varies		
EMT Full time	48 hrs/week	Varies		
RNs	as needed	Varies		

3 OTHER PERSONNEL:

Dispatch	36 hrs/week	Varies		
Mechanic	40+ week	Varies		
Office Staff	40+ week	Varies		
Maintenance & Supply	40+ week	Varies		

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR **FROM:** January 1, 2020 **TO:** December 31, 2020

**Schedule III
DEPRECIATION and/or RENT / LEASE EXPENSE
AMBULANCE VEHICLES & ACCESSORIAL EQUIPMENT ONLY**

Line No.	A Description of Property	B Date Placed in Service	C Cost or Other Basis	D Business Use Percent	E Basis for Depreciation	F Method "straight line" Depreciation	G Recovery Period (in years)	H Depreciation Prior Years	I Current Year Depreciation	J Remaining Basis	K Rent / Lease Amounts *
1	Vehicle - Ambulance	Various	1,069,264	100%	1,069,264	SL	Various	494,720	200,251	374,293	
2											
3	Equipment - Ambulance	Various	503,015	100%	503,015	SL	Various	139,815	100,087	263,114	
4											
5	Equipment Rental										781
6											
7											
8											
9											
10											
11											
12											
13											
14											
15											
16											
17											
18											
19											
20	SUBTOTAL							300,338	637,407		781

Post to Pg 13, Line 19, Column I Post to Pg 13, Line 19, Column K

* Complete Description of property, date placed in service, and rent/lease amount only.

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD FROM: January 1, 2020 TO: December 31, 2020

**Schedule III
DEPRECIATION and/or RENT / LEASE EXPENSE
ALL OTHER ITEMS**

Line No.	A Description of Property	B Date Placed in Service	C Cost or Other Basis	D Business Use Percent	E Basis for Depreciation	F Method "straight line" Depreciation	G Recovery Period (in years)	H Depreciation Prior Years	I Current Year Depreciation	J Remaining Basis	K Rent / Lease Amounts *
1	Land	Various	-	100%	-	SL	Various	-	-	-	
2	Buildings	Various	-	100%	-	SL	Various	-	-	-	
3	LHI	Various	5,695	100%	5,695	SL	Various	-	95	5,600	
4	Vehicle - Other	Various	255,854	100%	255,854	SL	Various	156,505	56,545	42,804	
5	Equipment - Computer	Various	912,622	100%	912,622	SL	Various	304,462	126,714	481,445	
6	Computer Software	Various	-	100%	-	SL	Various	-	-	-	
7	Office Furn/Equip	Various	71,646	100%	71,646	SL	Various	23,882	14,329	33,435	
8	Equipment - Fleet Maint	Various	-	100%	-	SL	Various	-	-	-	
9	Rented Real Estate										88,146
10											
11											
12											
13											
14											
15											
16											
17											
18	SUBTOTAL above								197,684	563,284	88,146
19	SUBTOTAL from Page 12, Line 20								300,338	637,407	781
								Post from Pg 12, Line 20 Column I		Post from Pg 12, Line 20 Column K	
20	SUM of Line 18 & 19								498,022	1,200,691	88,927
								Post to Pg 6, Line 1		Post to Pg 6, Line 4	

* Complete Description of property, date placed in service, and rent/lease amount only.

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR THE PERIOD FROM: January 1, 2020 **TO:** December 31, 2020

Schedule IV DETAIL OF INTEREST		(1)	(2)	(3)	(4)	(5)
Line No.	Description	Interest Rate	Principal Balance		Interest Expense	
			Beginning of Period	End of Period	Related Persons or Organizations	Other
	Service Vehicles & Accessorial Equipment Name of Payee:					
1	_____	_____ %	\$ _____	\$ _____	\$ _____	\$ _____
2	_____	_____	_____	_____	_____	_____
3	_____	_____	_____	_____	_____	_____
4	_____	_____	_____	_____	_____	_____
	Communication Equipment Name of Payee:					
5	_____	_____	_____	_____	_____	_____
6	_____	_____	_____	_____	_____	_____
7	_____	_____	_____	_____	_____	_____
	Other Property and Equipment Name of Payee:					
8	_____	_____	_____	_____	_____	_____
9	_____	_____	_____	_____	_____	_____
10	_____	_____	_____	_____	_____	_____
	Working Capital Name of Payee:					
11	_____	_____	_____	_____	_____	_____
12	_____	_____	_____	_____	_____	_____
13	_____	_____	_____	_____	_____	_____
	Other Name of Payee:					
14	_____	_____ %	_____	_____	_____	_____
15	TOTAL		\$ _____ 0	\$ _____ 0	\$ _____ 0	\$ _____ 0

Post totals of Column 4 & 5 to Pg 2, Line 16

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR TI #N/A

FROM: January 1, 2020

TO: December 31, 2020

BALANCE SHEET

ASSETS

CURRENT ASSETS

1	Cash	\$	-	
2	Accounts Receivable		4,569,619	
3	Less: Allowance for Doubtful Accounts		(2,663,587)	
4	Inventory		210,409	
5	Prepaid Expenses		9,562	
6	Other Current Assets		-	
7	TOTAL CURRENT ASSETS			\$ 2,126,003
9	PROPERTY & EQUIPMENT			2,818,096
10	Less: Accumulated Depreciation			(1,617,405)
11	OTHER NON CURRENT ASSETS			98,025
12	TOTAL ASSETS			\$ 3,424,720

LIABILITIES & EQUITY

CURRENT LIABILITIES

13	Accounts Payable	\$	50,915	
14	Current Portion of Notes Payable		-	
15	Current Portion of Long-Term Debt		83,851	
16	Deferred Subscription Income		-	
17	Accrued Expenses and Other		735,505	
18				
19				
20	TOTAL CURRENT LIABILITIES			\$ 870,271
21	NOTES PAYABLE		0	
22	LONG-TERM DEBT OTHER		108,183	
23	TOTAL LONG-TERM DEBT			108,183

EQUITY & OTHER CREDITS

Paid-In Capital:

24	Common Stock			
25	Paid-In Capital in Excess of Par Value			
26	Contributed Capital			
27	Retained Earnings		4,899,924	
28	Intercompany Payable to Parent		(2,453,658)	
29				
30	Fund Balance			
31	TOTAL EQUITY			2,446,266
32	TOTAL LIABILITIES & EQUITY			\$ 3,424,720

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: Rural/Metro Corporation (Pima)

FOR TI #N/A **FROM:** January 1, 2020 **TO:** December 31, 2020

STATEMENT OF CASH FLOWS

OPERATING ACTIVITIES:		
1	Net (loss) Income	\$ <u>269,422</u>
<i>Adjustments to Reconcile Net Income to Net Cash</i>		
<i>Provided by Operating Activities:</i> Note: a increase in these accounts improves cash flow		
2	Depreciation & Amortizaion Ex	<u>657,352</u>
3	Deferred Income Tax	<u>-</u>
4	Loss (gain) on Disposal of Property & Equipment	<u>(23,991)</u>
<i>(Increase) Decrease in:</i> Note: a decrease in these accounts improves cash flow		
5	Accounts Receivable	<u>(593,370)</u>
6	Inventories	<u>(5,243)</u>
7	Prepaid Expenses	<u>(4,620)</u>
<i>Increase (Decrease) in:</i> Note: a increase in these accounts improves cash flow		
8	Accounts Payable	<u>24,397</u>
9	Accrued Expenses	<u>362,999</u>
10	Deferred Subscription Income	<u>-</u>
11	NET CASH PROVIDED (Used) BY OPERATING ACTIVITIES	\$ <u>686,946</u>
INVESTING ACTIVITIES:		
12	Purchases of Property & Equipment	<u>(559,908)</u>
13	Proceeds from Disposal of Property & Equipment	<u>-</u>
14	Purchases of Investments	<u>-</u>
15	Proceeds from Disposal of Investments	<u>-</u>
16	Loans Made	<u>-</u>
17	Collections on Loans	<u>-</u>
18	Net Working capital payments from/(to) Parent	<u>(226,013)</u>
19	NET CASH PROVIDED (Used) BY INVESTING ACTIVITIES	<u>(785,921)</u>
FINANCING ACTIVITIES:		
<i>New Borrowings:</i>		
20	Long-Term	<u>-</u>
21	Short-Term	<u>-</u>
<i>Debt Reduction:</i>		
22	Long-Term	<u>-</u>
23	Short-Term	<u>-</u>
24	Capital Contributions	<u>-</u>
25	Dividends Paid	<u>\$ -</u>
26	NET CASH PROVIDED (Used) BY FINANCING ACTIVITIES	<u>97,775</u>
27	NET INCREASE (Decrease) IN CASH	<u>(1,200)</u>
28	CASH AT BEGINNING OF YEAR	<u>1,200</u>
29	CASH AT END OF YEAR	<u>(0)</u>
SUPPLEMENTAL DISCLOSURES:		
<i>Non-cash Investing and Financing Transactions:</i>		
30	.....	<u>-</u>
31	.....	<u>-</u>
32	.....	<u>-</u>
33	Interest Paid (Net of Amounts Capitalized)	<u>-</u>
34	Income Taxes Paid	\$ <u>49,311</u>