

Arizona Medical Marijuana Program 2016 Fiscal Year-End Report

In November 2010, Arizona voters passed the Arizona Medical Marijuana Act (AMMA), A.R.S. §36-2801 *et seq*. The AMMA went into effect on April 14, 2011, making Arizona the fourteenth state to adopt a medical marijuana law. The AMMA designates the Arizona Department of Health Services (ADHS) as the licensing and issuing authority for the Arizona Medical Marijuana Program.

The AMMA Fiscal Year-End Report highlights the most current program statistics. This includes data on active medical marijuana cardholders and transaction data from the sale of medical marijuana at non-profit medical marijuana dispensaries. Tables 1 through 6 and Figures 1 through 3 reflect data that are point in time. Table 7 and Figure 4 are data from the month of June, 2016. The Fiscal Year 2016 section that follows shows cumulative applications and approvals for the 2016 State Fiscal Year (July 1, 2015 - June 30, 2016). For additional information and statistics, please reference the Arizona Medical Marijuana Annual Report or Monthly Reports.

Table 1. Arizona Medical Marijuana Active Qualifying Patients, Designated Caregivers and Dispensary Agents Profile for June, 2016.

| Active Cardholder's Profile | June 2016 Totals | June 2016 Percent Total |
|------------------------------|---------------------|----------------------------|
| 1. Qualifying Patients (QPs) | 102,040 | 96.58% |
| 2. Caregivers (CGs) | 860 | 0.81% |
| 3. Dispensary Agents (DA) | 2,752 | 2.60% |
| Total | 105,652 | 100.00% |

^{*}Note: For caregivers and dispensary agents, these data reflect unique individuals, not the number of cards.

Table 2. Arizona Medical Marijuana Active Qualifying Patients Profile for June, 2016.

| Ap | plication profile of qualifying patients | June 2016 Totals | June 2016 Percent Total |
|----|--|---------------------|----------------------------|
| 1. | New Applications | 67,592 | 66.24% |
| 2. | Renewal Applications | 30,349 | 29.74% |
| 3. | Changed Demographics | 1,797 | 1.76% |
| 4. | Added Caregivers | 212 | 0.21% |
| 5. | Change Duplicates | 2,047 | 2.01% |
| 6. | Replaced Caregivers | 37 | 0.04% |
| 7. | Removed Caregivers | 6 | 0.01% |
| То | tal | 102,040 | 100.00% |

Approximately 12 percent (n = 12,612) of the active cardholders were determined to be SNAP eligible. Of the 12,612 that were determined to be eligible, 5,698 ($^{\sim}45\%$) were females and 6,923 ($^{\sim}55\%$) were males.

Table 3. Arizona Medical Marijuana Active Qualifying Patient Characteristics for June, 2016

| Characteristics of Active Cardholders who are Qualified Patients (N=102,040) | June 2016 Totals | June 2016 Percent Total |
|--|---------------------|----------------------------|
| Patient Age-groups | | |
| Less than 18 years | 164 | 0.16% |
| 18 to 30 years | 25,264 | 24.76% |
| 31 to 40 years | 20,902 | 20.48% |
| 41 to 50 years | 16,089 | 15.77% |
| 51 to 60 years | 18,685 | 18.31% |
| 61 to 70 years | 16,341 | 16.01% |
| 71 to 80 years | 3,812 | 3.74% |
| 81 and older | 783 | 0.77% |
| Patient Gender | | |
| Male | 65,762 | 64.45% |
| Female | 36,278 | 35.55% |

Figure 1. Arizona Medical Marijuana Active Qualifying Patients Characteristics by Gender and Age for June, 2016

(N = 102,040)

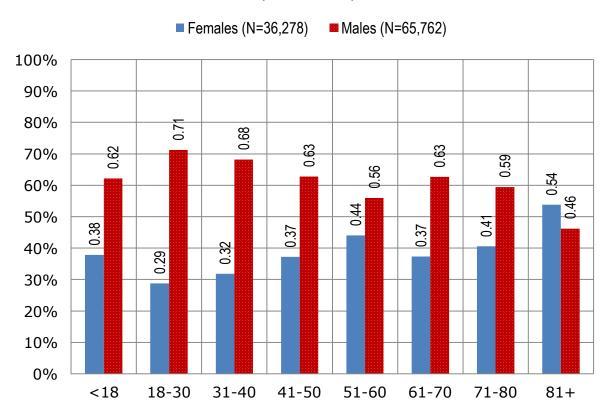


Table 4. Arizona Medical Marijuana Active Qualifying Patients Medical Condition Profile for June, 2016

| Patient Medical Condition Profile of Active Cardholders [¶] | June 2016 Totals | June 2016 Percent total |
|--|---------------------|----------------------------|
| Alzheimer's | 47 | 0.05% |
| Cachexia | 93 | 0.09% |
| Cancer | 2,793 | 2.74% |
| Chronic Pain | 82,772 | 81.12% |
| Crohn's Disease | 426 | 0.42% |
| Glaucoma | 722 | 0.71% |
| Hepatitis C | 836 | 0.82% |
| HIV/AIDS | 464 | 0.45% |
| Muscle Spasms | 668 | 0.65% |
| Nausea | 661 | 0.65% |
| Post-Traumatic Stress Disorder (PTSD) | 1,226 | 1.20% |
| Sclerosis | 27 | 0.03% |
| Seizures | 879 | 0.86% |
| Two Or More Conditions | 10,426 | 10.22% |
| TOTAL | 102,040 | 100.00% |

[¶]Unique debilitating conditions

Figure 2. Arizona Medical Marijuana Active Designated Caregiver Characteristics by Gender and Age for June, 2016

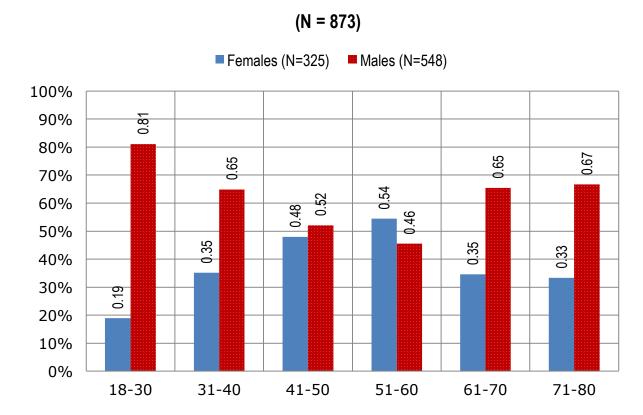


Table 5. Arizona Medical Marijuana Active Qualifying Patients and Designated Caregivers Authorized for Cultivation for June, 2016

| Active Cardholders Cultivation Status | June 2016 Totals | June 2016 Percent Total |
|---------------------------------------|---------------------|----------------------------|
| Qualifying Patients (n = 102,040) | 1,394 | 1.37% |
| Caregivers (n = 1,083) | 437 | 50.81% |

Table 6. Frequency and Percent of Total Frequency of Qualifying Patients per County of Residence for June, 2016.

| County | Qualifying Patients | Caregivers | Dispensary Agents |
|-------------------|------------------------|----------------|----------------------|
| Apache County | 756 | Count under 20 | Count under 20 |
| Cochise County | 1,515 | Count under 20 | 21 |
| Coconino County | 2,619 | 36 | 115 |
| Gila County | 1,128 | Count under 20 | 30 |
| Graham County | 358 | Count under 20 | Count under 20 |
| Greenlee County | 127 | Count under 20 | Count under 20 |
| La Paz County | 259 | Count under 20 | Count under 20 |
| Maricopa County | 63,588 | 542 | 1696 |
| Mohave County | 3,878 | Count under 20 | 105 |
| Navajo County | 1,436 | 26 | 69 |
| Pima County | 13,661 | 90 | 310 |
| Pinal County | 5,403 | 43 | 100 |
| Santa Cruz County | 328 | Count under 20 | 34 |
| Yavapai County | 5,757 | 62 | 202 |
| Yuma County | 1,226 | Count under 20 | Count under 20 |
| TOTAL | 102,040 | 860 | 2,724 |

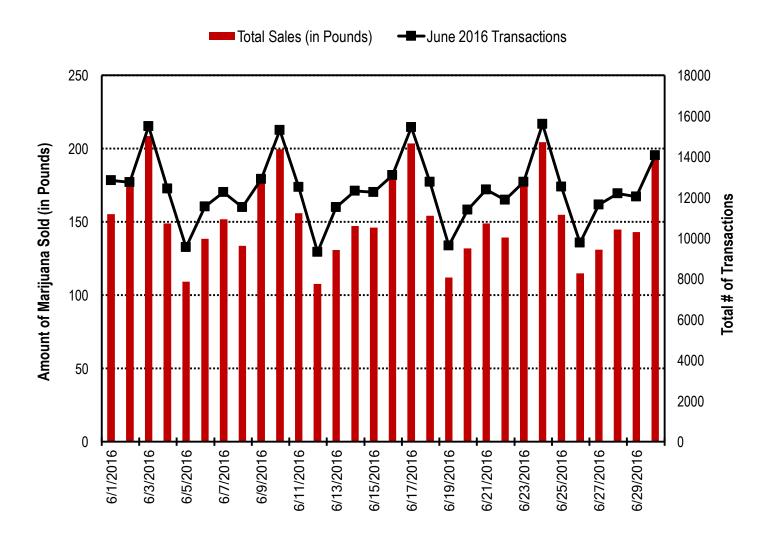
^{*}Note: 29 active patients have not been assigned to counties due to spatial precision of their residence address

Table 7. Type and Amount of Transactions at Medical Marijuana Dispensaries in June, 2016

| Type of Transaction [†] | Ounces (oz.) | Pounds |
|----------------------------------|--------------|----------|
| Marijuana | 67,912.01 | 4,244.50 |
| Marijuana Edible | 4,482.13 | 280.13 |
| Marijuana Other | 1,676.32 | 104.77 |
| Total Marijuana Sold | 74,070.46 | 4,629.40 |

Amounts have been rounded and may not add to exact column totals

Figure 3. Daily Transactions and Amount of Marijuana Sold in June, 2016



Medical Marijuana Summary for State Fiscal Year 2016 (FY16)

Information contained in the tables below represents information for State Fiscal Year 2016 (July 1, 2015 – June 30, 2016).

Table 1a. Arizona Medical Marijuana Applications Received for Qualifying Patients, Caregivers, and Dispensary Agents in FY16

| Applications Received Profile | FY 16 Totals | Percent Total |
|-------------------------------|-----------------|---------------|
| Qualifying Patients (QPs) | 109,109 | 94.58% |
| Caregivers (CGs) | 2,200 | 1.91% |
| Dispensary Agents (DA) | 4,056 | 3.52% |
| Total | 115,365 | 100.00% |

^{*}Note: For caregivers and dispensary agents, these data reflect unique individuals, not the number of cards.

Table 1b. Arizona Medical Marijuana Licensed Qualifying Patients, Designated Caregivers and Dispensary Agents in FY16

| Applications Approved Cardholder Profile | FY 16 Totals | Percent Total |
|--|-----------------|---------------|
| Qualifying Patients (QPs) | 108,883 | 94.67% |
| Caregivers (CGs) | 2,166 | 1.88% |
| Dispensary Agents (DA) | 3,959 | 3.44% |
| Total | 115,008 | 100.00% |

^{*}Note: For caregivers and dispensary agents, these data reflect unique individuals, not the number of cards.

Table 2. Arizona Medical Marijuana Licensed Qualifying Patient Profile in FY16

| Applications Received for Qualifying Patients | FY 16 Totals | Percent Total |
|---|-----------------|---------------|
| New Applications | 70,183 | 64.46% |
| Renewal Applications | 32,206 | 29.58% |
| Changed Demographics | 2,632 | 2.42% |
| Added Caregivers | 411 | 0.38% |
| Change Duplicates | 3,358 | 3.08% |
| Replaced Caregivers | 57 | 0.05% |
| Removed Caregivers | 36 | 0.03% |
| Total | 108,883 | 100.00% |

Table 3a. Arizona Medical Marijuana Applications Received - Qualifying Patient Characteristics in FY16

| Characteristics of Applications Received who are Qualified Patients | FY 16 Totals (N = 109,109) | Percent Total |
|---|----------------------------------|---------------|
| Patient Age-groups | | |
| Less than 18 years | 192 | 0.18% |
| 18 to 30 years | 29,004 | 26.58% |
| 31 to 40 years | 22,187 | 20.33% |
| 41 to 50 years | 16,869 | 15.46% |
| 51 to 60 years | 19,948 | 18.28% |
| 61 to 70 years | 16,461 | 15.09% |
| 71 to 80 years | 3,691 | 3.38% |
| 81 and older | 757 | 0.69% |
| Patient Gender | | |
| Male | 70,650 | 64.75% |
| Female | 38,459 | 35.25% |

Table 3b. Arizona Medical Marijuana Licensed Qualifying Patient Characteristics in FY16

| Characteristics of Approved Applications who are Qualified Patients | FY 16 Totals (N=108,883) | Percent Total |
|---|--------------------------------|---------------|
| Patient Age-groups | | |
| Less than 18 years | 190 | 0.17% |
| 18 to 30 years | 28,943 | 26.58% |
| 31 to 40 years | 22,141 | 20.33% |
| 41 to 50 years | 16,838 | 15.46% |
| 51 to 60 years | 19,908 | 18.28% |
| 61 to 70 years | 16,425 | 15.08% |
| 71 to 80 years | 3,685 | 3.38% |
| 81 and older | 753 | 0.69% |
| Patient Gender | | |
| Male | 70,506 | 64.75% |
| Female | 38,377 | 35.25% |

Figure 1a. Gender and Age Characteristics of Qualifying Patient (QP) Applications Received in FY16 (N =109,109)

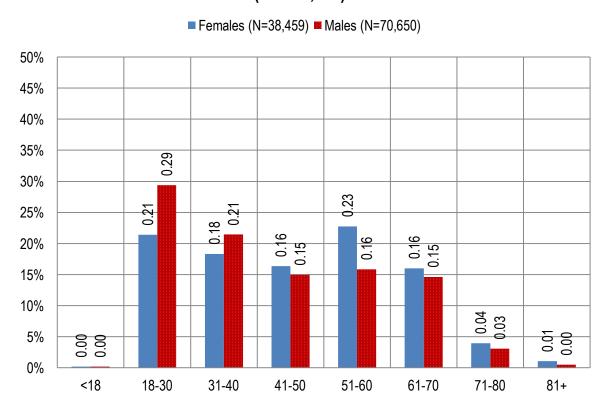


Figure 1b. Gender and Age Characteristics of Licensed Qualifying Patients in FY16 (N =108,883)

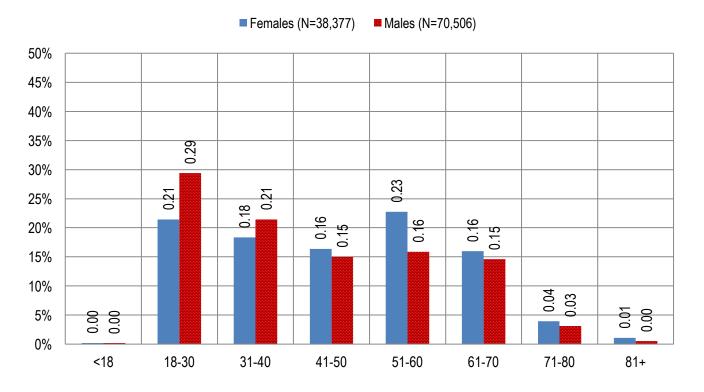


Figure 2a. Gender and Age Characteristics of Caregiver Applications Received in FY16

(N = 2,200)

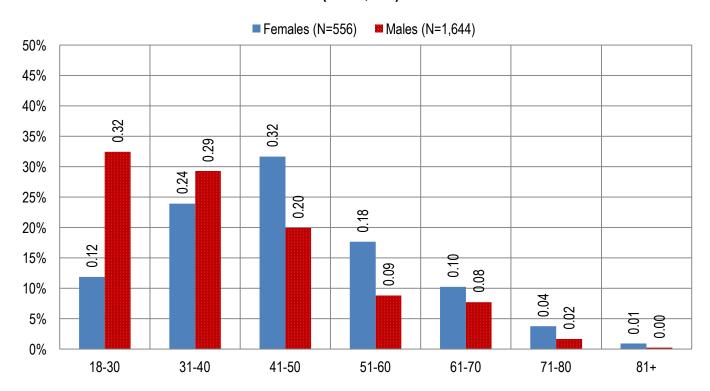


Figure 2b. Gender and Age Characteristics of Licensed Care Caregivers in FY16

(N = 2,166)

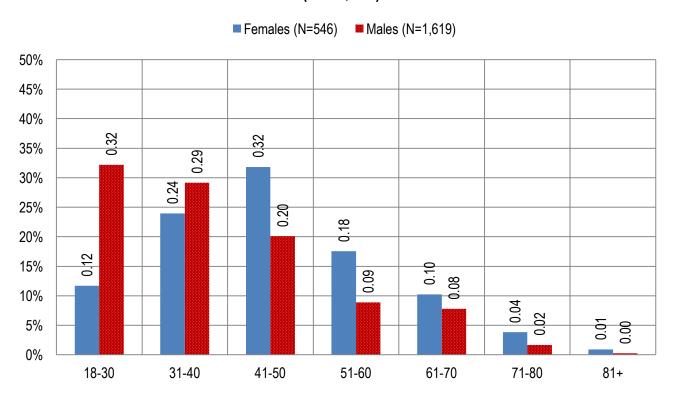


Table 4a. Patient Medical Conditions Profile for Arizona Medical Marijuana Applications Received in FY16

| Patient Medical Condition Profile of Applications Received | FY 16 Totals | Percent Total |
|--|-----------------|---------------|
| Alzheimer's | 47 | 0.04% |
| Cachexia | 96 | 0.09% |
| Cancer | 2,919 | 2.68% |
| Chronic Pain | 88,568 | 81.17% |
| Crohn's Disease | 445 | 0.41% |
| Glaucoma | 765 | 0.70% |
| Hepatitis C | 875 | 0.80% |
| HIV/AIDS | 499 | 0.46% |
| Muscle Spasms | 698 | 0.64% |
| Nausea | 698 | 0.64% |
| Post-Traumatic Stress Disorder (PTSD) | 1,319 | 1.21% |
| Sclerosis | 27 | 0.02% |
| Seizures | 945 | 0.87% |
| Two Or More Conditions | 11,208 | 10.27% |
| TOTAL | 109,109 | 100.00% |

[¶]Unique debilitating conditions

Table 4b. Licensed Qualifying Patients Medical Conditions Profile in FY16

| Patient Medical Condition Profile of Applications Approved [¶] | FY 16 Totals | Percent Total |
|---|-----------------|---------------|
| Alzheimer's | 47 | 0.04% |
| Cachexia | 96 | 0.09% |
| Cancer | 2,909 | 2.67% |
| Chronic Pain | 88,414 | 81.20% |
| Crohn's Disease | 445 | 0.41% |
| Glaucoma | 763 | 0.70% |
| Hepatitis C | 873 | 0.80% |
| HIV/AIDS | 497 | 0.46% |
| Muscle Spasms | 695 | 0.64% |
| Nausea | 698 | 0.64% |
| Post-Traumatic Stress Disorder (PTSD) | 1,312 | 1.20% |
| Sclerosis | 27 | 0.02% |
| Seizures | 939 | 0.86% |
| Two Or More Conditions | 11,168 | 10.26% |
| TOTAL | 108,883 | 100.00% |

[¶]Unique debilitating conditions

Table 5a. Arizona Medical Marijuana Applications Received for Applicants Seeking Authorization to Cultivate in FY16

| Applications Received for Cardholders with Cultivation Status | FY 16 Totals | Percent Total |
|---|-----------------|---------------|
| Qualifying Patients (n = 109,109) | 1,668 | 1.53% |
| Caregivers (n = 2,200) | 0 | 0.00% |

Table 5b. Arizona Medical Marijuana Licensed Qualifying Patients and Designated Caregivers Authorized for Cultivation in FY16

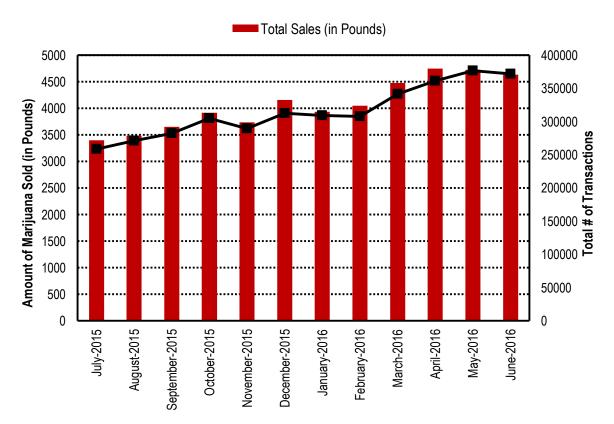
| Approved Cardholders Cultivation Status | FY16 Totals | Percent Total | |
|---|----------------|---------------|--|
| Qualifying Patients (n = 108,883) | 1,620 | 1.47% | |
| Caregivers (n = 2,166) | 0 | 0.00% | |

Table 7a. Types and Amounts of Transactions at Medical Marijuana Dispensaries in FY16

| Type of Transaction [†] | Ounces (oz.) | Pounds |
|----------------------------------|--------------|-----------|
| Marijuana | 712,858.66 | 44,553.67 |
| Marijuana Edible | 52,931.54 | 3,308.22 |
| Marijuana Other | 16,430.00 | 1,026.87 |
| Total Marijuana Sold | 782,220.20 | 48,888.76 |

Amounts have been rounded and may not added to exact totals

Figure 5. Transactions and Amounts of Medical Marijuana Sold in FY16 by Month



Arizona Medical Marijuana Year-End Comparison

Information contained in the summary tables below represents a comparison of information for the last month of FY 15 (June 2015) and FY 16 (June 2016).

Table 8: Arizona Medical Marijuana Active Qualifying Patients, Designated Caregivers and Dispensary Agents Profile Summary Comparison

| Active Cardholder Profile | June 2015 Totals | June 2016 Totals | Totals n(% Change) |
|------------------------------|---------------------|---------------------|---------------------------|
| 1. Qualifying Patients (QPs) | 76,698 | 102,040 | 25,342 (24.84%) |
| 2. Caregivers (CGs) | 695 | 860 | 165 (19.19%) |
| 3. Dispensary Agents (DA) | 1,898 | 2,752 | 854 (31.03%) |
| Total | 79,291 | 105,652 | 26,361 (24.95%) |

Table 9: Arizona Medical Marijuana SNAP Eligible Active Cardholders Comparison

| Active Cardholders who are SNAP Eligible | June 2015 Totals | June 2016 Totals | Totals n(% Change) |
|--|---------------------|---------------------|---------------------------|
| 1. Male | 5,563 | 6,923 | 1,360 (19.64%) |
| 2. Female | 4,377 | 5,698 | 1,321 (23.18%) |
| Total | 9,940 | 12,612 | 2,672 (21.19%) |

Table 9. Arizona Medical Marijuana Active Qualifying Patient Demographics Comparison

| Characteristics of Active Cardholders who are Qualified Patients | June 2015 Totals (N=76,697) | June 2016 Totals (N=102,040) | Totals n(% Change) |
|---|-----------------------------------|------------------------------------|---------------------------|
| Patient Age-groups | | | |
| Less than 18 years | 109 | 164 | 55(33.54%) |
| 18 to 30 years | 18,605 | 25,264 | 6,659(26.36%) |
| 31 to 40 years | 15,372 | 20,902 | 5,530(26.46%) |
| 41 to 50 years | 12,095 | 16,089 | 3,994(24.82%) |
| 51 to 60 years | 15,148 | 18,685 | 3,537(18.93%) |
| 61 to 70 years | 12,177 | 16,341 | 4,164(25.48%) |
| 71 to 80 years | 2,606 | 3,812 | 1,206(31.64%) |
| 81 and older | 585 | 783 | 198(25.29%) |
| Patient Gender | | | |
| Male | 50,977 | 65,762 | 14,785(22.48%) |
| Female | 25,720 | 36,278 | 10,558(29.10%) |

Table 10. Arizona Medical Marijuana Licensed Qualifying Patients Medical Conditions Profile Comparison

| Active Cardholder Patient Medical Condition Profile 1 | June 2015 Totals | June 2016 Totals | Totals n(% Change) |
|---|---------------------|---------------------|---------------------------|
| Alzheimer's | 34 | 47 | 13(27.66%) |
| Cachexia | 57 | 93 | 36(38.71%) |
| Cancer | 2,052 | 2,793 | 741(26.53%) |
| Chronic Pain | 56,699 | 82,772 | 26,073(31.50%) |
| Crohn's Disease | 372 | 426 | 54(12.68%) |
| Glaucoma | 578 | 722 | 144(19.94%) |
| Hepatitis C | 802 | 836 | 34(4.07%) |
| HIV/AIDS | 371 | 464 | 93(20.04%) |
| Muscle Spasms | 702 | 668 | -34(-5.09%) |
| Nausea | 558 | 661 | 103(15.58%) |
| Post-Traumatic Stress Disorder (PTSD) | 517 | 1,226 | 709(57.83%) |
| Sclerosis | 34 | 27 | -7(-25.93%) |
| Seizures | 684 | 879 | 195(22.18%) |
| Two Or More Conditions | 13,237 | 10,426 | -2,811(-26.96%) |
| TOTAL | 76,797 | 102,040 | 25,243(24.74%) |

[¶]Unique debilitating conditions

Table 11. Arizona Medical Marijuana Licensed Qualifying Patients and Designated Caregivers Authorized for Cultivation Comparison

| Active Cardholder Cultivation Status | June 2015 Totals | June 2016 Totals | Totals n(% Change) |
|--------------------------------------|---------------------|----------------------|---------------------------|
| Qualifying Patients | 1,426 (n=70,189) | 1,394 (n=102,040) | -32(-2.30%) (n=31,851) |
| Caregivers | 399 (n=657) | 437 (n=1,083) | 38(8.70%) (n=426) |